



 **MOBILECORP**

**AUSTRALIA'S LEADING CRADLEPOINT PARTNER**

  
**cradlepoint**

PART OF **ERICSSON** 



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# THE FREEDOM TO CONNECT THE ENTERPRISE - ANYWHERE

MobileCorp offers two Cradlepoint Enterprise Wireless WAN solutions that leverage the speed and low latency of LTE and 5G.

Wireless is a viable alternative to fixed infrastructure



Wireless protects business continuity through link diversity



Wireless enables data-hungry use cases at the edge



## ENTERPRISE WIRELESS

- Suitable for fixed, semi-permanent, temporary, or pop-up sites
- Suitable for primary or failover link
- Day 1 Connectivity
- LTE or 5G

Access the fast speeds, high bandwidth, and low latency of LTE or 5G for your wireless WAN solution. Combine a world-leading Cradlepoint router with Telstra's superior network reach and speed and MobileCorp's professional and managed services, to deploy an Enterprise Wireless connectivity in hours.



## 5G ENHANCED ENTERPRISE WIRELESS

- A premium 5G wireless solution with 5G network uptime guarantee of 99.5%
- Includes professional installation of Cradlepoint W1855 and high gain antenna
- Includes managed service by MobileCorp with service desk, out-of-band management, network monitoring and outage alerts, Netcloud instance build.

Telstra has achieved a global first in providing a 5G network SLA. This is achieved by ensuring 5G signal is accessed from two separate Telstra towers. This also means that Enhanced Enterprise Wireless is best suited for permanent and semi-permanent sites. High bandwidth and fast speeds make it ideal for a primary link, edge compute or redundancy.



# cradlepoint

# PROFESSIONAL SERVICES

Experts you can count on

## LTE | 5G Site Assessment

We assess the viability of your site address for 5G or LTE.

Determine the optimal location for router positioning, the bill of materials required, and the cost of installation.



## Solution Architecture

Fit-for-purpose wireless WAN solution design, build, and deployment by MobileCorp.

Standalone Wireless or hybrid WAN networks.



## On-Site Installation

We optimise your signal strength by deploying a professional installation by certified technicians.

We add high gain antennas and high performance cabling. Weatherproof and secured.



## Cradlepoint Hardware Selection

We ensure you have the best Cradlepoint router for the job.

MobileCorp is the only Telstra Partner certified to deploy the Cradlepoint W2005 Outdoor Wideband Adapter.



## Proof of Concept

Just trial it.

Before going all in, we offer the opportunity to trial an Enterprise Wireless solution in-situ.



## Device Configuration

We configure.

You plug and play!

Our certified Cradlepoint engineers will configure your device for secure, optimised network integration.



## Carrier Provisioning

SIM and Plan aligned to your usage.

MobileCorp has direct access to Telstra network systems to provision your Enterprise Wireless SIMs.



## NetCloud Build

NetCloud is a game-changer for router management.

We build your instance giving visibility of all your Cradlepoint devices, and their connectivity status. WE also deliver remote out-of-band device management.



# cradlepoint MANAGED SERVICE

Your 'always on' Elite Partner

## Technical Helpdesk

Australian-based technical support. MobileCorp's certified Cradlepoint engineers provide ticketed support via email or phone to responsive SLAs.



## 24/7 Network Monitoring

We proactively monitor your Cradlepoint network connectivity, deliver automated incident alerts, and remediate connectivity issues as they arise.



## Remote Troubleshooting

Over-the-air and out-of-band management of your Cradlepoint devices including testing, resets, configuration changes, firmware and security updates



## Tower maintenance notifications

Be forewarned about planned tower maintenance and scheduled outages with our proactive notification emails.



## Device Hot Swap

If anything goes wrong, MobileCorp will set it right.

We will manage the swap out of any Cradlepoint device that needs replacement.



## NetCloud Management

MobileCorp engineers hold Cradlepoint's highest accreditations and are NetCloud experts ensuring your network is leveraging the latest advances in 5G and Cradlepoint wireless WAN technology.





# HARDWARE

## CRADLEPOINT ROUTERS



W1855 5G Wideband  
Outdoor Adapter



E300 Indoor LTE router



R1900 Ruggedised In-  
Vehicle 5G router



W1850 5G Wideband  
Indoor Adapter



R2100 Ruggedised 5G  
vehicle router



s700 versatile semi-  
ruggedised IOT router

## PANORAMA DIRECTIONAL ANTENNA



Panorama 4x4 MIMO  
Directional Panel  
Antenna



# Why MobileCorp?



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## MobileCorp is Australia's leading Cradlepoint Partner

MobileCorp recommends Cradlepoint for world-leading 5G Edge solutions.

We have proven capability in deploying Cradlepoint 5G Wireless WAN solutions for enterprise customers across multiple industry verticals.

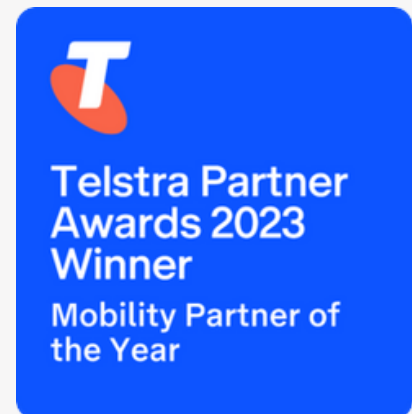
Our team is the most highly qualified in APAC and our lead engineer holds the Cradlepoint Pioneer accreditation which is held by only two technicians in APAC.

## 33 REASONS WHY.



MobileCorp is an Australian-owned family-run business that has been in operation for more than 30 years.

We are a Telstra Platinum Partner and the current **Telstra Mobility Partner of the Year 2023**, awarded for our leadership in 5G enterprise wireless projects.



## 450 REASONS WHY.

MobileCorp has a proven track record with enterprise, business and government customers. We currently serve over **450 Telstra customers** and have deployed 5G wireless connectivity to hundreds of Australian business addresses nationwide.



MobileCorp is a trusted MSP with over 32 years' of partnering with Australian organisations large and small.

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